

**RFP – LC000068 SCRATCH-OFF TICKET PRINTING AND RELATED
SERVICES Q&A #2**

1. **General question: 1.7 Schedule** (p. 15) of the RFP lists the Deadline for Proposal Submission as June 15, 2026 at Noon (ET); however, **1.26 Modification/Withdrawal of a Proposal** (p. 28) references a submission date of June 12, 2026. Will the Lottery please clarify the correct submission deadline?

Answer: *The deadline for submissions and modifications/withdrawal of a Proposal is Noon (ET) on June 15, 2026*

2. **General question: 4.1.1 Corporate Background Overview** (p. 74) refers to an Authorization for Individual Investigation; however, this does not appear among the RFP documents provided. Is this section referring to the form in Appendix E titled Acknowledgement and Authorization for Background Check? If not, will the Lottery please provide the Authorization for Individual Investigation?

Answer: *The Acknowledgement and Authorization for Background Check (Attachment D) is the correct form to use for individual investigations.*

3. **General question:** Will the Lottery please provide a diagram of the current NCEL warehouse?

Answer: *We will not share the diagram of the warehouse, the layout and operations are the responsibility of our current vendor.*

4. **General question:** What is the minimum holding period for game-ended scratch ticket inventory before it is eligible for shredding?

Answer: *There is no minimum holding period. Players have 90 days after the last day to return/sell to redeem the tickets. Once that period is over, Finance will reconcile the game to ensure all tickets/sales have been accounted for and final journal entries are entered into the accounting system. There is no minimum time limit for this process. Once complete, the EOG analysis report is shared with required departments, and the Inventory Control Manager will schedule the shred.*

5. **General question:** Will the Lottery please provide all primary research studies conducted over the past five (5) years?

Answer: *Attached are some of the more recent research studies we have done. See attached Portfolio for files referenced.*

- Q2.1 – NCEL Licensed Properties Research
- Q2.2 – NCEL Q2 '26 Quarterly Report
- Q2.3 – North Carolina Player Profiling Report

6. **General question:** Would you please confirm the Lottery's tax ID number for the purposes of our courier shipment of the response to this RFP?

Answer: *The Tax ID is 86-1154836.*

7. **General question:** Will the Lottery clarify if there are any additional steps in the shipping process for security or logistics reasons that will add time to the delivery of couriered proposals? For example, some state governments route all shipments to a security screening facility and, after processing each shipment, distribute locally from there, which, if unaccounted for, can result in unexpected time delays and may result in a late proposal delivery.

Answer: *There are no additional steps in the shipping process.*

8. **1.6 Glossary of Terms (page 9):** Will the Lottery define the term SRT?

Answer: *This term is no longer relevant. Please disregard this reference.*

9. **1.8 Issuing Office (p. 16):** Since the Lottery will be relocating during the course of this RFP from 2728 Capital Boulevard to 8510 Colonnade Center Drive, which address should Contractors ship hard copies of proposal documents to?

Answer: *Proposals should be shipped to the 2728 Capital Boulevard address.*

10. **1.14 Responsive Proposal Submission Criteria (pages 20–21):** Will the Lottery confirm that the eight (8) hard copies required to be submitted **include** the one (1) original of each document?

Answer: *Yes, that is correct.*

11. **1.14 Responsive Proposal Submission Criteria (pages 19–20):** Will the Lottery accept one (1) set of binders containing sample tickets?

Answer: *Yes*

12. **6.6 Evaluation of Proposals (or Evaluation Categories) (page 90):** Will the Lottery clarify its formula for calculating Price Points for bids other than the Lowest Bid, and provide an example?

Answer: *The lowest bid will receive the maximum points. The other bids will receive points proportional to the difference in pricing from the lowest bid. For example, if the lowest bid is \$100, it will receive 200 points. If the next lowest bid is \$120, it will receive 160 points.*