

Request for Quote – Janitorial Services (Greensboro) Q&A

1. Will the economic challenges all businesses have faced over the last few years be taken into consideration when reviewing pricing i.e., slightly higher than the previous contract(s)? **Bids should be submitted for Janitorial Service based on the criteria presented in the mandatory site visit and Janitorial Specifications provided prior to the site visit. All potential bidders are on equal footing and should present their best proposals which will be evaluated as provided for in the RFQ.**
2. Is the incumbent contract holder planning of submitting a quote? **We do not know if the incumbent is planning to submit a quote. To be fair to all potential bidders, we have not asked.**
3. Is the incumbent the same vendor for all three locations? **No**
4. Can NCEL provide the exact cleanable square footage for the Greensboro location? **6760 sq ft**
5. Regarding the background checks on owners of the company; what is the criteria for evaluating backgrounds and what would preclude a company for consideration based on the background of the owners? **Vendors background checks are assessed on a case by case basis. We weigh any findings against the access the vendor will have.**
6. Will regular meeting be held to review KPI's and performance metrics? **Yes**
7. Should quotes be submitted as a monthly or annual amount? **Monthly**