

**NORTH CAROLINA EDUCATION LOTTERY
COMMISSION MEETING**

June 6, 2006

Conference Call

Meeting Minutes

Commissioners in Attendance: Dr. Charles Sanders, Chair
Robert Farris
Linda Carlisle
Bridget-Anne Hampden
Max Cogburn
Robert Appleton
Dr. James Woodward

Commissioners not in attendance: Secretary Bryan Beatty
John McArthur

Meeting was held on June 6, 2006 at 9:30 am. The public was invited to attend the meeting by visiting the Main Conference Room at NCEL Headquarters, located on 111 Corning Road, Cary, NC or by dialing 866-899-5399 and entering the room number *2686635*.

I. Introduction and Opening

- Dr. Sanders called the meeting to order by reiterating the Commission's firm commitment to serving the people of North Carolina, by providing funds for education which should truly be additive and supplemental.

II. Approval of Minutes

- Ms. Hampden made the motion to approve the minutes as submitted.
- Ms. Carlisle seconded the motion.
- The minutes were approved.

III. Electronic Security Equipment and Related Services ITB

- Mr. Shaheen explained the process of evaluating the ITB. He noted that the following individuals were on the committee selected for the

- evaluation: John Blalock, Security Operations Manager, NCEL Jerry Carter, Director, Security, NCEL and Tony Chung, Director, MIS, NCEL. The other individuals available to the committee for assistance were: Carla Archie, Executive Deputy Director, Legal and Security, NCEL, Jim Knight, Director, Finance, NCEL, Valor Concepts, LLC, a security consulting firm, and Sidney Chambers and Terry Woodward of the Department of Administration, Facility Management Division.
- Mr. Shaheen presented his and the committee's recommendation of Security Solutions, Inc. to provide the electronic security systems. Security Solutions was the second lowest bid; however, they submitted the best proposal to maximize the benefits to the NCEL. He also noted that Security Solutions, Inc. has confirmed its intent to subcontract 7-12% of the contract to a minority vendor.
- There was a brief discussion concerning the maintenance contract.
- Mr. Appleton made the motion to award the Electronic Security Equipment and Related Services contract to Security Solutions, Inc.
- Dr. Woodward seconded the motion.
- The motion was approved to award Security Solutions, Inc. the Electron Security and Related Services contract.

IV. Charlotte Area Draw Station

- Mr. Shaheen discussed with the Commission the agreement with WCNC in Charlotte. He stated that the Commission members had given conditional approval of the agreement until they could meet and take a formal vote.
- He informed the Commission that WCNC had agreed to broadcast the drawings in accordance with the terms of the Request for Proposal. The only consideration to WCNC would be a larger portion of the television advertising buy.
- Dr. Woodward made the motion to formally award the contract for the Charlotte area draw station to WCNC.
- Mr. Cogburn seconded the motion.

- The Commission agreed to award the contract for the Charlotte Area Draw Station to WCNC.

V. Other Business

- There was a discussion regarding the draw stations in Greensboro, Wilmington and Asheville. Mr. Shaheen noted that he and the NCEL advertising staff are working to secure a station to televise the draws and may possibly consider using cable stations.
- Mr. Shaheen stated that sales to date are at \$175,000,000 and he shared information on Powerball winners from North Carolina, noting that two of the four \$200,000 winners have been in the state. He also shared that North Carolina has been first place in sales in its first two Powerball drawings.
- Mr. Shaheen notified the Commission that he will meet with the Finance Committee on Monday to review the budget before presenting it to the Commission on Tuesday.

The meeting was adjourned.